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Nautilus Hyosung Officials Meet with Triton Management, Staff

LONG BEACH, MS — Last week officials with Nautilus Hyosung and their parent company, the Hyosung Corporation, visited Triton Systems of Delaware's Long Beach and Memphis facilities, and met with Triton management and staff.

Nautilus Hyosung Inc., a self-service solution provider of ATMs based in Seoul, Korea, has signed an agreement to acquire ATM manufacturer Triton from the Dover Corporation. The transaction is expected to be closed during the third quarter of 2008, pending regulatory approval.

A Vision for the Future

H.S. Cho, Executive Vice President of Corporate Strategy with Hyosung Group, and P.K. Ryou, CEO of Nautilus Hyosung, together with other senior corporate executives from Hyosung addressed the Triton employees in a town-hall type meeting on Tuesday. They shared their vision for the future and answered questions from the Triton staff.

"This acquisition will allow us to further expand as a global company and to better position ourselves to compete with the top three ATM manufacturers," said Cho. "We feel that this will benefit our customers, our employees, our company and the U.S. economy."

"Our goal is to grow both companies," said Ryou. "We strongly believe that Triton will provide a solid basis for growth when its strengths are combined with Nautilus. We respect Triton's people, its brand and its operations, and it is our sincere intention to maintain them and to seek ways to reinforce them."

"I think it's going to be a good thing for both the employees and the community," said Rick Altstatt, Triton technical support engineer. "I'm really looking forward to seeing what new opportunities come out of this."

"I'm excited," said Lisa Lewis, Triton accounting clerk. "I was impressed that so many important people came so far to meet with us. I really feel that the Nautilus Hyosung executives were sincere and that they care about what we (the employees) have to say."

During the visit, Nautilus Hyosung officials also met with Triton's management team and senior staff to develop strategies and initiatives that will benefit customers, employees and the combined businesses. Topics included strategies to continue the expansion into the financial

industry and new global markets, and ways to improve and expand the Triton brand globally. Initiatives designed to allow the company to be more competitive, and produce more innovative and cost competitive products by sharing and expanding research and development (R & D), manufacturing and service capabilities were also discussed.

Nautilus Hyosung announced during the visit that they plan to establish a global R & D center in the United States, and indicated that they will invest in the people, facilities and the communities of Long Beach, and Memphis.

Benefits to Customers

Nautilus Hyosung management, which plans to maintain competitive pricing and both ATM brands in the United States, feels that the acquisition will benefit customers.

Phil Suitt, president of ATM Ventures, Triton's largest Value-Added Reseller (VAR) for the past four years, agrees. "We view this as the best of all worlds," said Suitt in an e-mail to his sub-VARs. "With the combining of Nautilus and Triton, we will be able to offer our bank and credit union customers a broader range of products with additional functionality."

Some of the other benefits that customers will enjoy more diversified product offerings on both the low and high-end, and the introduction of new innovative ATM features. Customers will also benefit from an expanded customer service and technical support call center. And, because Nautilus Hyosung plans to increase commonality of parts across the two brands, customers will benefit by not having to stock as many parts as before.

"I think that Triton and Nautilus Hyosung share a lot of synergies. Both companies have a lot to offer each other and the ATM industry as a whole," said Bryan Bauer, executive vice president of Kahuna Business Group. "Being able to share common parts is a plus for all of us because it's not just the cost of purchasing the ATM but the cost to operate the machine that determines the product's true value."

ABOUT TRITON — Triton, with more than 180,000 installations in over 24 countries worldwide, is a leading provider of off-premise and financial ATMs and ATM management software. With a complete line of products for retail locations and financial institutions, Triton is committed to redefining and leading the market for cash delivery systems. Triton is headquartered in Long Beach, Miss. For more information about Triton, please visit www.triton.com or call +1 (228) 868-1317 or toll free (800) 367-7191 in North America.

ABOUT NAUTILUS HYOSUNG — Nautilus Hyosung, a self-service solution provider of ATMs based in Seoul, Korea, is a global manufacturer of ATM solutions including hardware, software and services to the entire ATM sector. Hyosung Corporation, the parent company of Nautilus Hyosung, is a \$7 billion annualized revenue company; diversified in heavy industries, chemicals, textile and information technology industries. Hyosung Corporation is listed on the Korea Exchange (KRX) under ticker number 004800.